



# USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE



### DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was fully steady, instances firm. Demand was light to moderate, best for deferred shipments. Trading was slow for prompt deliveries and moderate for orders that are shipped out front. Offerings light to adequate and held with confidence. Parts and meats market tone was steady to firm. Demand was moderate to good. Trading was slow to moderate. Supplies are short to adequate.

### EXPORT MARKET HIGHLIGHTS

Trading centered on tom drums, thigh meat and full-cut wings, balance slow. Inquiry was light to moderate. Offerings were short to adequate.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 02, 2007**

CURRENT SHIPMENTS 2/					FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	70-72	-	-	-	76.00	40	MAR	-	-
					72.25	1000	APR-MAY		
CENTRAL REGION 4/	70-72	-	-	-	-	-	-	-	-
WESTERN REGION 5/	70-72	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	70-72	-	-	-	76.00	40	MAR	-	-
					72.25	1000	APR-MAY		
CENTRAL REGION	70-72	-	-	-	-	-	-	-	-
WESTERN REGION 5/	70-72	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 01, 2007**

CURRENT SHIPMENTS 2/	OFFERS	SALES	WTD AVG	VOLUME (000)	FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
					WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	70-72	-	-	-	86.00	40	OCT	-	-
CENTRAL REGION 4/	70-72	-	-	-	74.00	700	MAY	-	-
					76.00	700	JUN	-	-
WESTERN REGION 5/	70-72	-	-	-	-	-	-		
16-24 LB TOMS									
EASTERN REGION 3/	70-72	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	70-72	-	-	-	74.00	200	MAY	-	-
					76.00	200	JUN	-	-
WESTERN REGION 5/	70-72	-	-	-	-	-			

1/ May include product stored at temperatures in range of 1 to 25 degrees-F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF MAR 02, 2007	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO	MONTH OF JANUARY	CURRENT MONTH	LAST MONTH	SAME MONTH YEAR AGO
<b>8-16 LB HENS</b>				<b>8-16 LB HENS</b>			
EASTERN REGION	70.90**	70.94	68.99	EASTERN REGION	69.84	67.63	65.84
CENTRAL REGION	70.90**	69.50	66.06	CENTRAL REGION	69.89	66.79	65.79
WESTERN REGION	70.90**	70.13**	66.30**	WESTERN REGION	69.82	67.35	66.26
<b>16-24 LB TOMS</b>				<b>16-24 LB TOMS</b>			
EASTERN REGION	70.90**	70.94	69.25	EASTERN REGION	69.84	67.63	65.87
CENTRAL REGION	72.00	69.50	66.11	CENTRAL REGION	69.84	66.74	65.74
WESTERN REGION	70.90**	70.13**	66.30**	WESTERN REGION	69.76	67.35	66.26

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	99-108
FRESH TURKEYS Y TOMS 14-24#	99-108
FROZEN TURKEYS Y HENS 8-16#	69-71
FROZEN TURKEYS Y TOMS 14-24#	69-71
FROZEN TURKEYS Y TOMS 24-28#	69-77

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	110-129
TURKEYS Y TOMS UNDER 22#	110-125
TURKEYS Y TOMS 22-24#	110-125
TURKEYS Y TOMS 24-26#	110-125
TURKEYS Y TOMS 26 LBS & OVER	110-125

**NATIONAL FRESH TURKEYS -**

U.S. GRADE A, DELIVERED TO FIRST RECEIVERS  
(prices reflect turkeys with timers) Week of February 26, 2007

Price (cents/lb.)	Volume (lbs.)
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**PRICED AT TIME OF SALE**

8-16 lbs.	81.90	399,000
16-24 lbs.	83.96	57,000

**PRICE TO BE DETERMINED**

8-16 lbs.	--	20,000
16-24 lbs.	--	5,000

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**Total Volume: 481,000**  
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**TURKEYS SLAUGHTERED IN FEDERALLY INSPECTED PLANTS**

W/E 24-Feb-2007 (Preliminary)

	<u>YOUNG</u>			<u>OLD</u>		<u>TOTAL</u>
	<u>Pct Chg</u>	<u>Avg Live</u>		<u>Banded</u>	<u>Avg</u>	
<u>-Thousand Head-</u>	<u>Prev wk</u>	<u>wt</u>	<u>-Thousand Head-</u>	<u>Live wt</u>		
North East	741 11	24.48	(A) 742	24.48		
South Atlantic	711 9	33.74	(A) 712	33.74		
North Central	2,094 -2	33.47	(A) 2,095	33.47		
South Central	713 4	17.56	(A) 714	17.56		
West	229 -9	27.60	(A) 230	27.60		
U.S. total	4,488(B) 2	29.23	5 4,493	29.23		
To-date						
2007	34,192(B)		28 34,220			
To-date						
2006	32,418(B)		30 32,448			

(A) Not published to avoid disclosing individual operations.  
(B) Number of young banded breeder turks included: this week 7,000; for the current year to date 101,000; for last year to date 162,000.

**TURKEY MOVEMENT TRENDS**

(IN THOUSAND POUNDS)

Slaughter-certified ready-to-cook turkeys

January	450,982*
February 1 - 24, 2007	354,206*

To date 2007	805,188*
To date 2006	785,435*

**LIVE TURKEYS SLAUGHTERED UNDER FEDERAL INSPECTION**

	<u>YOUNG</u>		<u>YOUNG OLD</u>		<u>TOTAL</u>
	<u>HENS</u>	<u>TOMS</u>	<u>BREEDERS</u>	<u>TURKEYS</u>	
	<u>Thousands</u>				
Head	1,915	2,566	7	5	4,493
Avg Wt	17.06	38.34	20.01	29.90	29.23
Last week	1,907	2,464	16	0	4,387
Same wk yr ago	1,691	2,404	34	0	4,129
Avg Wt	16.74	38.66	25.04	0.00	29.57
To-date/2007	14,236	19,855	101	28	34,220
To-date/2006	12,656	19,600	162	30	32,448

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**NATIONAL YOUNG TURKEY PARTS** INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 01 MARCH 2007.

The market tone on tom drums was steady to fully steady, tom full-cut wings at least steady, tom 2-joint wings about steady and tom necks steady to instances barely steady. Inquiry was moderate to good on tom drums, however, increased price resistance was noted at the higher trending price levels. In response to the higher tom drum asking prices, some ground turkey processors were starting to substitute thigh meat. Tom full-cut wing demand was moderate to good for domestic and export shipments. Offerings light to instances adequate. Tom 2-joint demand light for the mostly adequate offerings. Tom neck demand light to instances moderate. Offerings uneven with some processors moving inventories into mechanically separated turkey (MST) due to the strength of the MST market. Adverse weather conditions in some parts of the upper Midwest has resulted in plant closures and delayed trucks. Trading slow. For domestic: frozen MST -6 months age 10-10.50, fresh breast trim 84, fresh yearling hen breast meat traded at 162 cents delivered current. For export: frozen thigh trim 32 cents shipping point.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	122.00		122.00	40
BREASTS, 4-8 LBS GRADE A--FRESH 2/	149.00-158.00		152.33	33
BREASTS, 4-8 LBS PLANT GRADE 2/	113.00		113.00	200
DRUMSTICKS, TOM	52.00		52.00	80
DRUMSTICKS, TOM--FRESH		F	48.17	240
DRUMSTICKS, HEN		W	35.00	20
WINGS, FULL-CUT, TOM		M	27.00	36
WINGS, FULL-CUT, HEN		F	41.00	3
WINGS, V-TYPE, TOM	51.00		51.00	40
WINGS, V-TYPE, HEN	68.00		68.00	8
NECKS, TOM		W	23.40	270
NECKS, HEN		F	27.00	2
BREASTS, B/S, TOM 3/		M	190.00	40
BREASTS, B/S, TOM--FRESH 3/		W	191.72	286
THIGH MEAT		F	90.57	14
THIGH MEAT--FRESH		W	96.00	80
BREAST TRIM MEAT		W	84.67	120
SCAPULAMEAT		W	82.67	60
TENDERLOINS				
DESTRAPPED TENDERS		F	184.00	80
DESTRAPPED TENDERS--FRESH		W	184.00	40
WING MEAT WITH SKIN		W	79.00	40
MECHANICALLY SEPARATED 4/		W	19.00	80
MECHANICALLY SEPARATED--FRESH 4/	25.00-26.00		25.67	120
EXPORT TRADING				
DRUMSTICKS, TOMS	50.00		50.00	40
WINGS FULL-CUT - TOMS	29.00		29.00	40
WINGS, V-TYPE, TOM				
TAILS				
MECHANICALLY SEPARATED 4/		W	17.00	116
THIGH MEAT - FROZEN	89.00		89.00	120

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS** INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 02 MARCH 2007.

The market tone on tom breast meat was fully steady to firm with frozen strongest, balance of white meat steady to firm. Demand on tom breast meat and destrapped tenderloins was moderate to good, balance light to moderate. Offerings short to adequate and held with confidence. Further processed demand was moderate to good. The market tone on thigh meat was steady to instances barely steady. Demand light to moderate for the adequate to instances fully adequate offerings. The market tone on mechanically separated turkey was steady to firm. Demand moderate to good for the limited offerings. Trading moderately heavy on open priced fresh tom drums for March export shipments, moderate on fresh tom breast meat for domestic deliveries, balance light. For domestic: tom defatted gizzards 73, fresh wing meat with skin 79, fresh scapula 80-82, Grade A non-basted breasts - 8-10 lb. 130, 12-16 lb. 190 cents delivered. For export: fresh tom drums 47 cents delivered.

DOMESTIC TRADING	PRICE RANGE	LST CDE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY	WEEKLY VOLUME (000)
					WTD AVG PRICE	
BREASTS, 4-8 LBS GRADE A 2/		R	122.00	40	117.00	240
BREASTS, 4-8 LBS GRADE A--FRESH 2/	125.00-138.00		132.80	5	149.76	38
BREASTS, 4-8 LBS PLANT GRADE 2/		R	113.00	200	111.55	440
DRUMSTICKS, TOM	51.00		51.00	10	52.04	270
DRUMSTICKS, TOM--FRESH	47.00		47.00	120	47.00	120
DRUMSTICKS, HEN	35.00		35.00	9	37.20	109
WINGS, FULL-CUT, TOM	27.00-32.00		29.86	183	29.39	219
WINGS, FULL-CUT, HEN		F	41.00	3		
WINGS, V-TYPE, TOM	50.00-52.00		51.19	109	51.27	229
WINGS, V-TYPE, HEN	69.00		69.00	46	68.85	54
NECKS, TOM	25.00-26.00		25.46	149	24.32	505
NECKS, HEN		F	27.00	2		
BREASTS, B/S, TOM 3/	192.00-200.00		195.20	200	194.33	240
BREASTS, B/S, TOM--FRESH 3/	191.00-207.00		196.39	422	194.51	708
THIGH MEAT		F	90.57	14		
THIGH MEAT--FRESH	92.00-96.00		94.60	149	95.07	269
BREAST TRIM MEAT		W	84.67	120	84.67	120
SCAPULA MEAT		W	82.67	60	80.78	90
TENDERLOINS	172.00		172.00	120	172.00	120
DESTRAPPED TENDERS		F	184.00	80		
WING MEAT WITH SKIN	77.00		77.00	40	78.00	80
DESTRAPPED TENDERS--FRESH	187.00		187.00	46	186.05	126
MECHANICALLY SEPARATED 4/		W	19.00	80	18.33	120
MECHANICALLY SEPARATED--FRESH 4/	23.00-24.00		23.41	197	24.70	582
EXPORT TRADING						
DRUMSTICKS, TOMS		R	50.00	40	50.00	40
WINGS FULL-CUT - TOMS	30.00-32.00		30.67	156	30.33	196
WINGS, V-TYPE, TOM						
TAILS						
MECHANICALLY SEPARATED 4/		W	17.00	116	17.00	116
THIGH MEAT - FROZEN	89.00		89.00	40	88.57	204

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

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2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.